UKOM

Online Market Overview

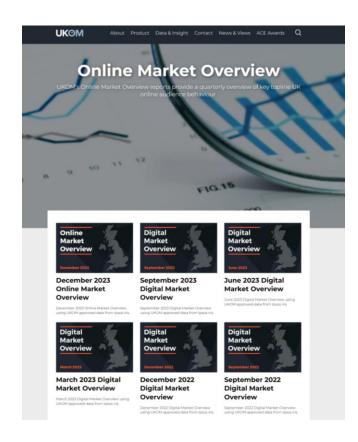
December 2024

The UK Online Market Overview December 2024

This Online Market Overview focuses on UK online audience on PC, tablet and smartphone in December 2024.

Ipsos iris launched in 2021 as the new UKOM endorsed industry standard for the measurement of UK online audience behaviour.

Consolidated in one PDF, this is a starting point to learn more about the online audiences of companies in the headlines as well as a deep dive into the top online companies and brands in the UK



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Contents

- In the news
- Key changes: Sep-Dec 24
- The UK online audience
- Time online
- Top organisations and brands

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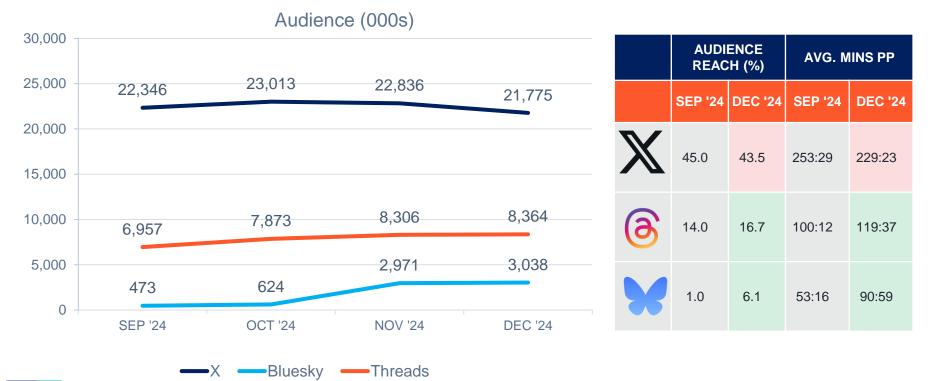
• Top mobile apps

In the news



Bluesky's monthly audience reaches 3m in the UK

Despite huge growth after the UK election, growth has slowed between November and December



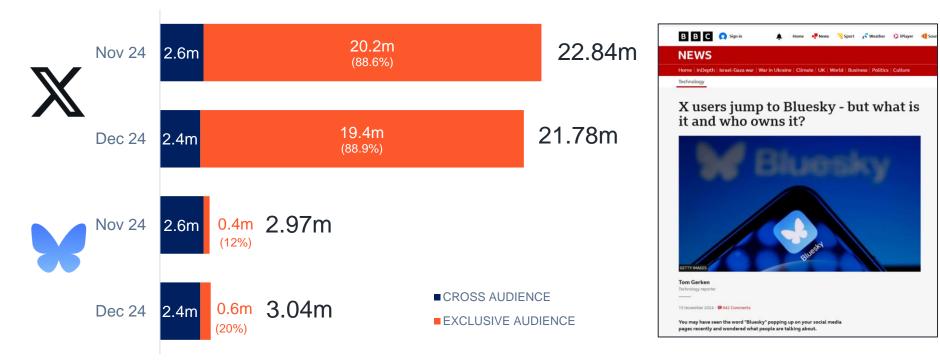
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Source: UKOM Ipsos

Source: UKOM Ipsos iris Online Audience Measurement Service, Sep-Dec 24 Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month.

X and Bluesky audience duplication Nov-Dec 24

Bluesky's exclusive audience has gone up from 12% to 20% between Nov & Dec 24



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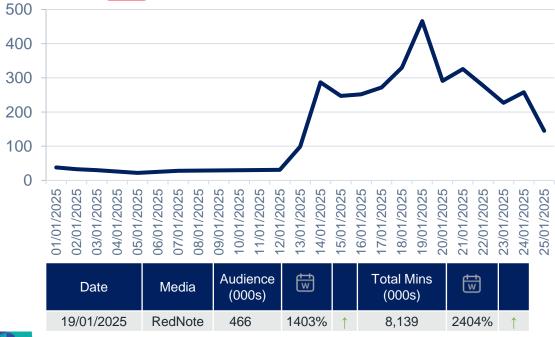


Source: UKOM Ipsos iris Online Audience Measurement Service, Sep-Dec 24 Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month.

UK interest in Xiaohongshu, known as RedNote in English, peaked after TikTok went dark in the US



小印书 RedNote Daily Audience (000s)





What is RedNote - the Chinese social media app TikTok users are 'migrating' to ahead of potential US ban

RedNote, known as Xiaohongshu in China, is reaping the rewards of a potential TikTok ban in the US, with the competitor's users "migrating" over and encouraging others to follow suit. But why RedNote - and what is the applike?



(1) Tuesday 14 January 2025 18:23, UK





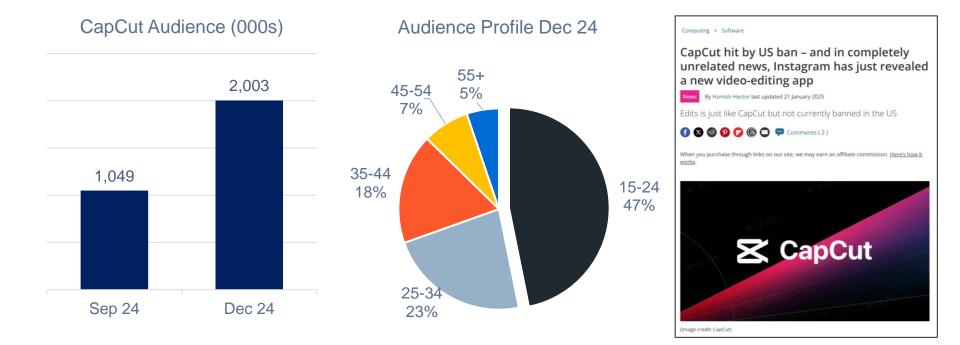
Source: UKOM Ipsos iris Online Audience Measurement Service, Daily Dashboard Jan 25

Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month. W = growth compared to the same day the week before

CapCut's UK audience doubles Sep-Dec 24

Monthly audience surpasses 2m but is heavily skewed towards 15-24s

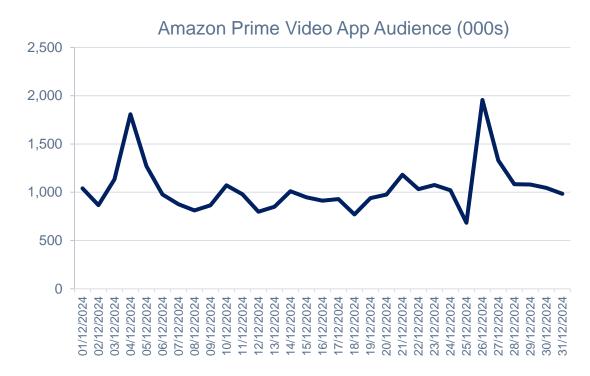


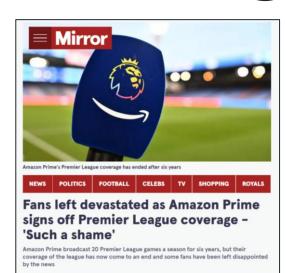




Source: UKOM Ipsos iris Online Audience Measurement Service, Daily Dashboard Sep-Dec 24 Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month.

Premier League coverage boosted Amazon Prime Video's app audience on match days





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Premier League Peak	Ave. Daily
days	Audience (000s)
4 th Dec	1807
26 th Dec	1956
Dec Average	1042



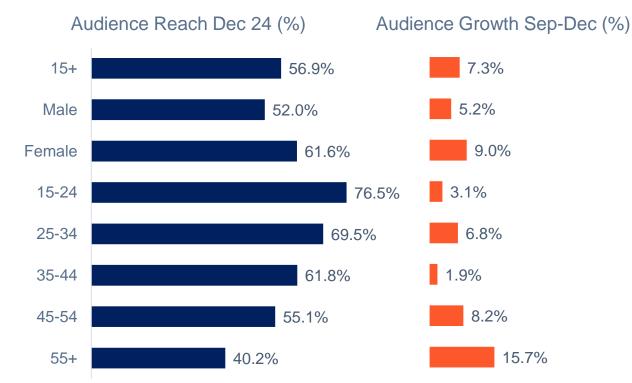
Source: UKOM Ipsos iris Online Audience Measurement Service, Dec 24

Base - All aged 15+ years using a PC, smartphone or tablet device(s). Mobile apps = apps across smartphone and tablet devices.

Older audiences fuel TikTok's audience growth

28.5m used TikTok in Dec 24. The 55+ age group has the lowest reach but is the fastest growing.





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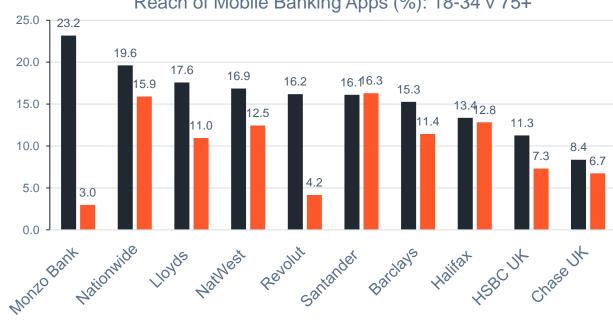


Source: UKOM Ipsos iris Online Audience Measurement Service, Sep-Dec 24 Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month.

Reach of banking apps by age: 18-34s v 75+

Only 57% of over 75s are online. 75% of them use mobile banking apps, favouring high street names





■ 18-34 ■ 75+

Reach of Mobile Banking Apps (%): 18-34 v 75+



Source: UKOM Ipsos iris Online Audience Measurement Service, Dec 24 Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month. B B C 🖸 Sign in Weather C iPlayer NEWS Business | Economy | Technology of Business | Al Busines Llovds to close 136 branches as people shift to apps Kevin Peachev

	18-34	75+
% population who use the internet	96	57
% of internet users who use mobile apps	88	75

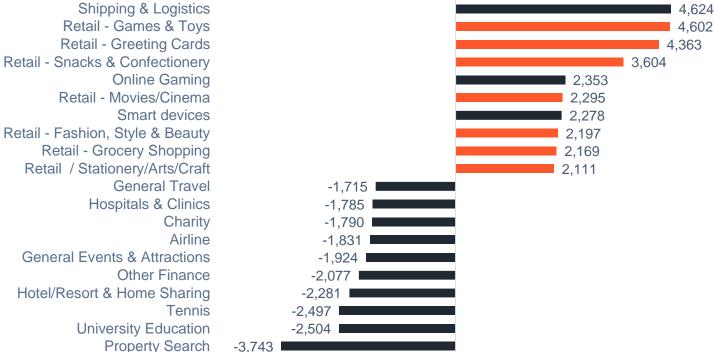
Key changes: Sep-Dec 24



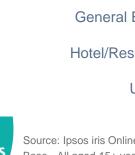
Tier 2 Category changes: winners and losers

Retail categories dominated the 'winners' list for audience growth between Sep and Dec 24





Audience change: Sep-Dec 24



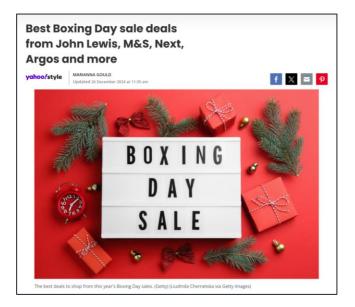
Source: Ipsos iris Online Audience Measurement Service, Sep-Dec 2024

Retail brands adding most audience Sep-Dec 24

An additional 4m people visited Argos, M&S and John Lewis online during the festive season



		AUDIENCE (000S)		
	SEP '24	DEC '24	Change (%)	Change (abs)
TOTAL RETAIL	48,494	49,182	1%	689
Argos	18,140	22,294	23%	4,154
Marks & Spencer	13,785	17,860	30%	4,076
John Lewis	10,482	14,464	38%	3,982
Sainsbury's	12,692	15,962	26%	3,270
Currys PC World	7,625	10,656	40%	3,031
Tesco	17,160	20,179	18%	3,019
Boots	14,308	17,286	21%	2,978
Shopify	6,196	9,088	47%	2,892
Next	8,276	11,084	34%	2,809
Debenhams	4,077	6,693	64%	2,616
Etsy	11,175	13,718	23%	2,543





Source: UKOM Ipsos iris Online Audience Measurement Service, Sep-Dec 24 Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month.

Grocery retail brands adding most audience Sep-Dec 24

Unsurprisingly, all major online food stores experienced audience uplifts in the run up to Christmas with Sainsbury (absolute no.) and Waitrose (%) performing very well

	AUDIENCE (000S)			
	SEP '24	DEC '24	Change (%)	Change (abs)
TOTAL GROCERY RETAIL	37,828	39,998	5.7 %	2,169
Sainsbury's	12,692	15,962	26%	3,270
Tesco	17,014	20,069	18%	3,056
ASDA	13,861	16,447	19%	2,586
Morrisons	9,003	11,524	28%	2,521
Marks & Spencer	8,238	10,374	26%	2,136
Waitrose	4,090	5,808	42%	1,718
Lidl UK	13,514	14,782	9%	1,268
Aldi	5,455	6,680	23%	1,225
Iceland	3,688	4,749	29%	1,062
Co-op Food	3,816	4,172	9%	356
Ocado	3,739	3,913	5%	174



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Source: UKOM Ipsos iris Online Audience Measurement Service, Sep-Dec 24 Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month.

Smart device apps added 2.3m users Sep-Dec 24

55% of the UK online population now use smart device apps, up from 51% in September.

	AUDIENCE (000S)			
	SEP '24	DEC '24	Change (%)	Change (abs)
TOTAL SMART DEVICES (APPS)	25,026	27,328	9%	2,302
Amazon Alexa	9,364	10,696	14%	1,331
Ring - Always Home	6,518	7,028	8%	511
Google Home	4,170	4,362	5%	192
Samsung SmartThings	3,942	4,337	10%	394
Hive - Smart Home	3,148	3,941	25%	793
ClareHome	2,750	3,518	28%	768
Apple Home	2,671	4,203	57%	1,532
Smart Life - Smart Living	1,363	1,689	24%	326
Blink Home Monitor	1,308	1,397	7%	89
Nest	1,086	1,337	23%	252
Sweat Wallet	938	1,044	11%	106



make you use it more than just weather and timer

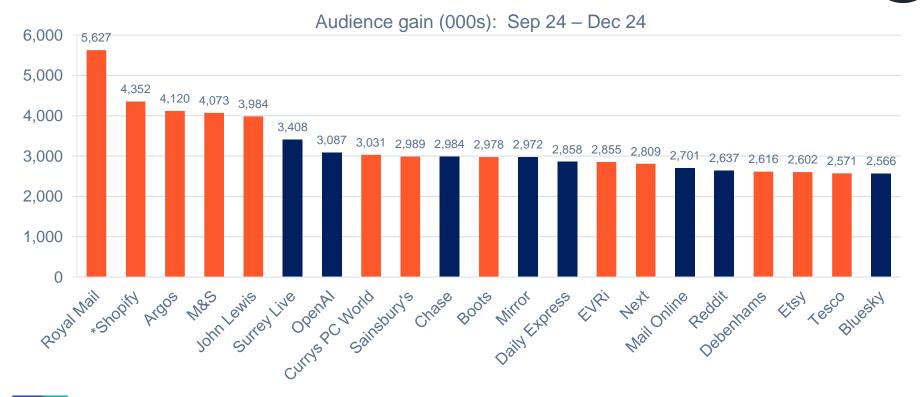


Source: UKOM Ipsos iris Online Audience Measurement Service, Sep-Dec 24 Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month.

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Brands adding most audience : Sep-Dec 24

The majority of brands adding most audience are online retailers and delivery services



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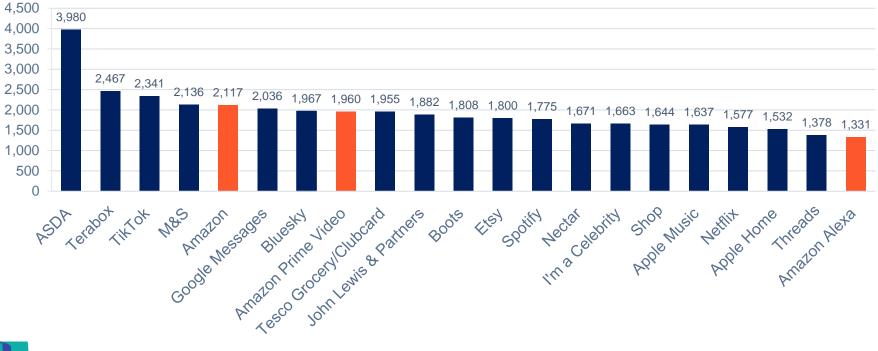
Source: Ipsos iris Online Audience Measurement Service, Sep 24- Dec 24 Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month. *Shopify includes Shop app.

Mobile apps adding most audience : Sep-Dec 24

3 of the top 20 apps which added most audience are owned by Amazon

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Audience gain (000s): Sep 24 – Dec 24



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Source: Ipsos iris Online Audience Measurement Service, Sep 24-Dec 24 Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month.

The UK online audience



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Internet penetration by demographics - Q4 24

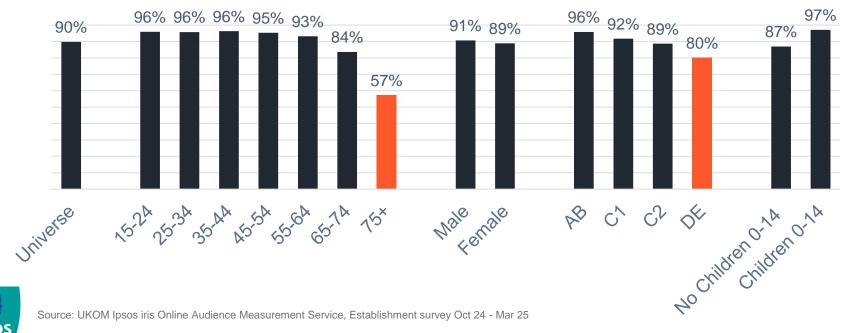
Internet penetration is lower among those aged 75+ and social grades DE



lpsos

% of UK population who use the internet

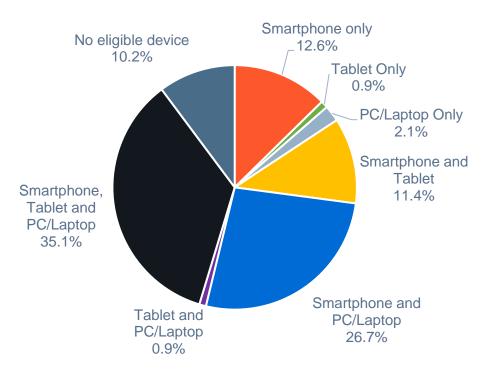
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Base - Total UK Population (15+)

Device usage by <u>UK</u> population – Q4 24

89.8% of the UK population use a smartphone, tablet or PC/laptop. 10.2% do not use any – that is 5.7m people



74% of the UK population are multidevice users, with over a third using all 3 types of device

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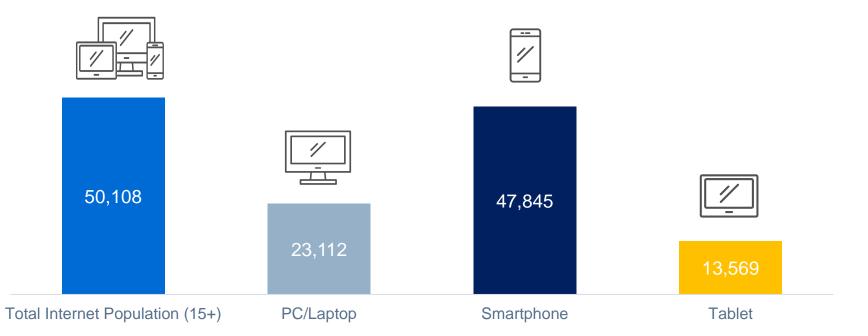


Source: UKOM Ipsos iris Online Audience Measurement Service, Establishment survey Oct 24 - Mar 25

Online audience by devices used (000s)

Total online 15+ audience surpasses 50 million





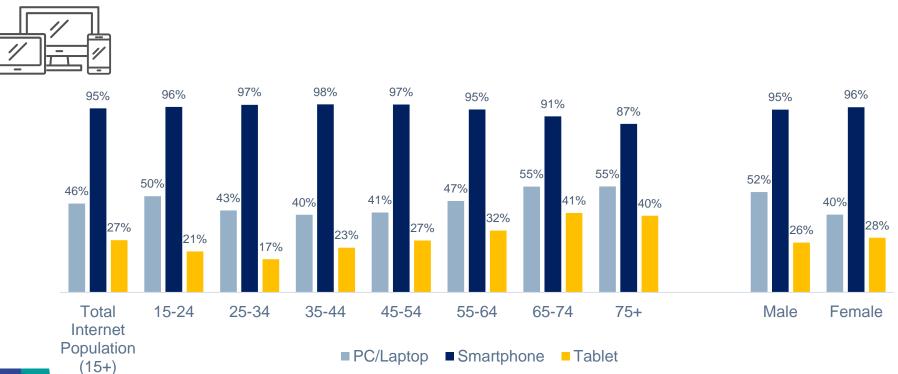


Source: UKOM Ipsos iris Online Audience Measurement Service, Dec 24

Devices used to go online by age and gender (%)



Older audiences are more likely to use a tablet. Males are more likely than females to use a PC





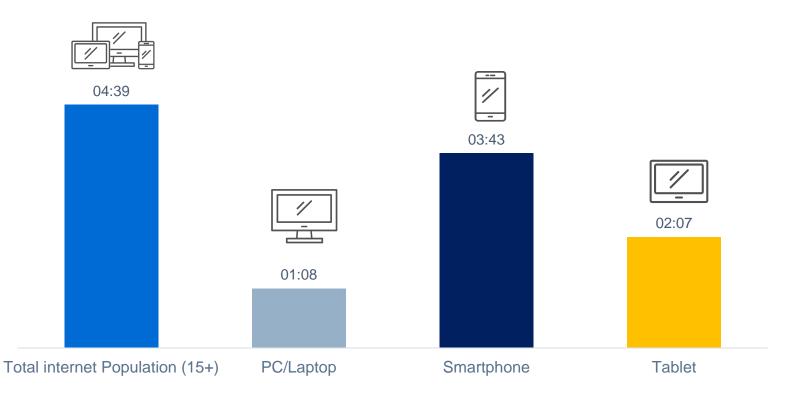
Source: UKOM Ipsos iris Online Audience Measurement Service, Dec 24

Time online

Average time spent online per day by device (hh:mm)



The UK internet population spends on average 4hrs 39 minutes online each day





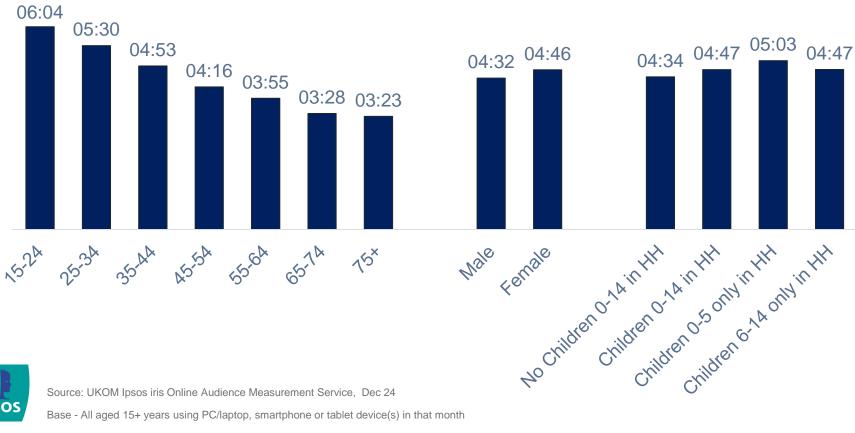
Source: UKOM Ipsos iris Online Audience Measurement Service, Dec 24

Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month. Averages are based on users of each device.

Average time spent online per day by demographics



15-24s now spend on average more than 6 hrs online each day

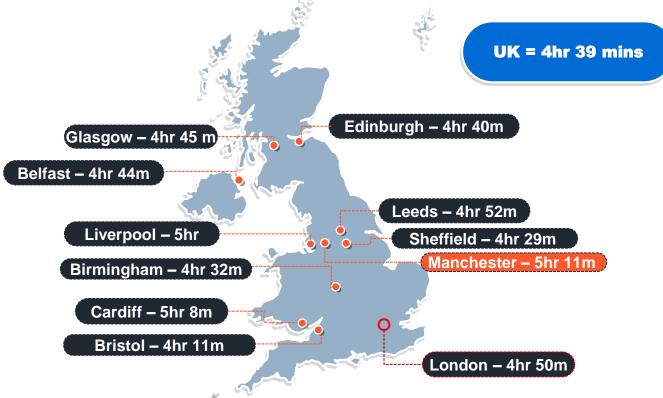




Source: UKOM Ipsos iris Online Audience Measurement Service, Dec 24

Average time online per day by city (hh:mm)

Of the major UK cities, residents of Manchester spend most time online in December





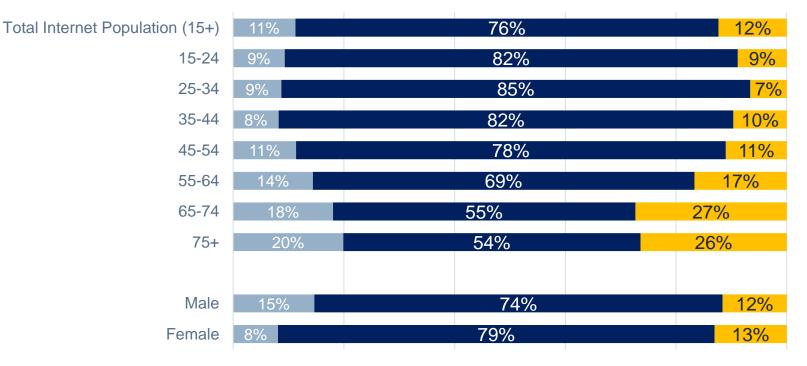
Source: UKOM Ipsos iris Online Audience Measurement Service, Dec 24



Device share of minutes by age and gender

Three-quarters of minutes are spent on smartphones. Tablet share is higher among older people





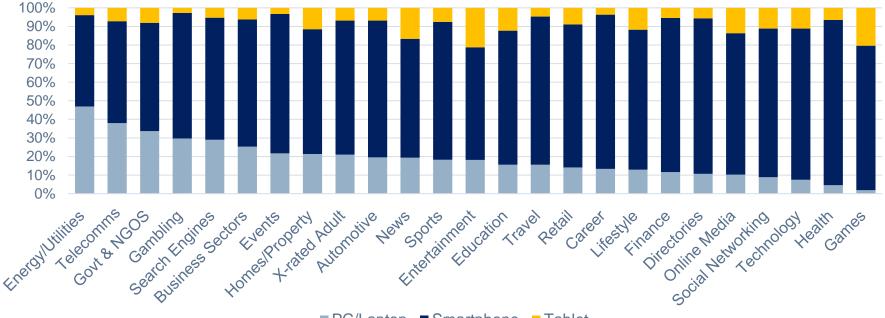
PC/Laptop Smartphone Tablet

Source: UKOM Ipsos iris Online Audience Measurement Service, Dec 24

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Share of minutes (%) by device by category

There are now NO major categories where PCs account for the majority of minutes. Tablets have their highest share for entertainment and gaming



PC/Laptop Smartphone Tablet



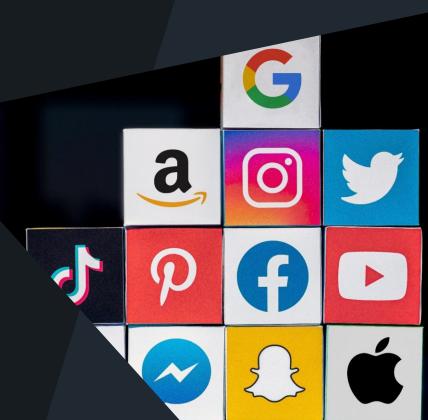
Source: UKOM Ipsos iris Online Audience Measurement Service, Dec 24

Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month.

NB Duration (Total Mins (MM) & Avg. Mins Per Person) not measured for sites or apps running in device background/'out of focus'



Top organisations and brands



Top 20 <u>organisations</u> by audience

Reach %

Argos helped propel Sainsbury's into the top 10 in December



Audience (000s)



Alphabet Meta	99.1 96.9	49,664 48,574
Amazon, Inc		46,272
Microsoft Corporation		43,428
BBC Corporation		39,973
Reach Plc	68.1	34,125
eBay Inc	65.2	32,686
Apple Inc	65.2	32,686
PayPal Inc	64.3	32,214
J Sainsbury Plc	61.5	30,812
Sky	59.6	29,864
UK Government	58.8	29,482
Reddit Inc	58.8	29,455
Bytedance Inc.	57.1	28,604
NHS Sites	55.0	27,575
Mail Metro Media	54.6	27,342
News UK Sites	52.1	26,101
Wikimedia Foundation Inc	50.6	25,331
Spotify Music		24,202
Tesco Plc	45.8	22,955



Source: UKOM Ipsos iris Online Audience Measurement Service, Dec 24

Top 20 online <u>brands</u> by audience

Over 4 million more people visited Argos in Dec v Sep. Argos replaced Temu in the top 10.



F	Reach %	6 Audience (000s)	
Google	98.5	49,366	
YouTube	94.2	47,223	
Facebook & Messenger	92.3	46,248	
Amazon	91.6	45,873	
WhatsApp	88.8	44,513	
Microsoft	80.8	40,462	
Instagram	78.4	39,266	
BBC	77.1	38,633	
eBay	65.2	32,686	
PayPal	63.7	31,895	
Apple	61.8	30,972	
Reddit	58.8	29,455	
TikTok	56.9	28,505	
NHS	55.0	27,573	
Wikipedia	50.3	25,213	
Spotify Music	48.3	24,202	
Gov.uk	46.2	23,155	
Tesco	45.7	22,907	
Argos	44.8	22,464	
Х	43.5	21,775	

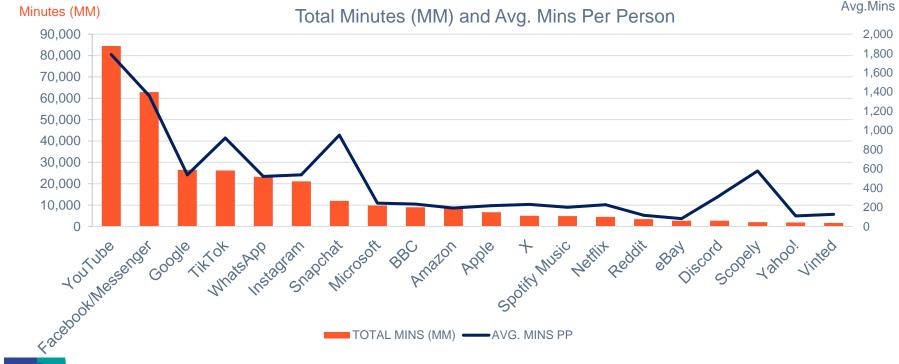


Source: UKOM Ipsos iris Online Audience Measurement Service, Dec 24



Top 20 brands by time spent

Social media brands dominate the top 10 for time online, driven by high average minutes per person.





Source: UKOM Ipsos iris Online Audience Measurement Service, Dec 24

Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month.

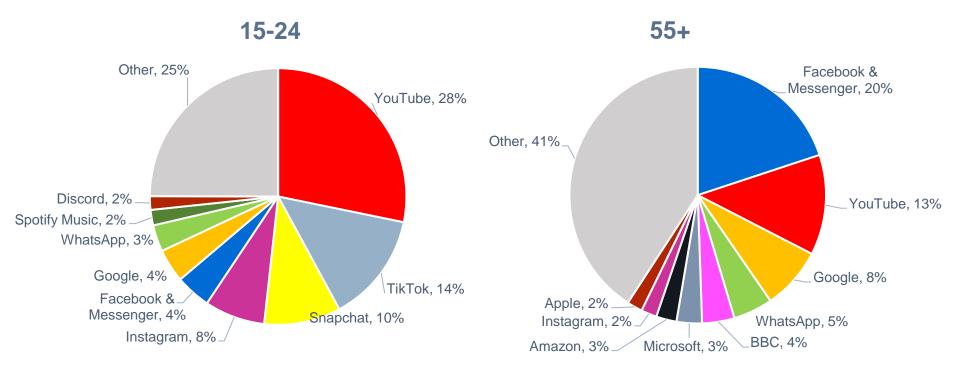
NB Duration (Total Mins (MM) & Avg. Mins PP) not measured for sites or apps running in device background/out of focus'.



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Brand share of minutes by age group: 15-24 v 55+

Top brands & SOM differs by age. YT and TikTok account for 42% of time spent by 15-24s



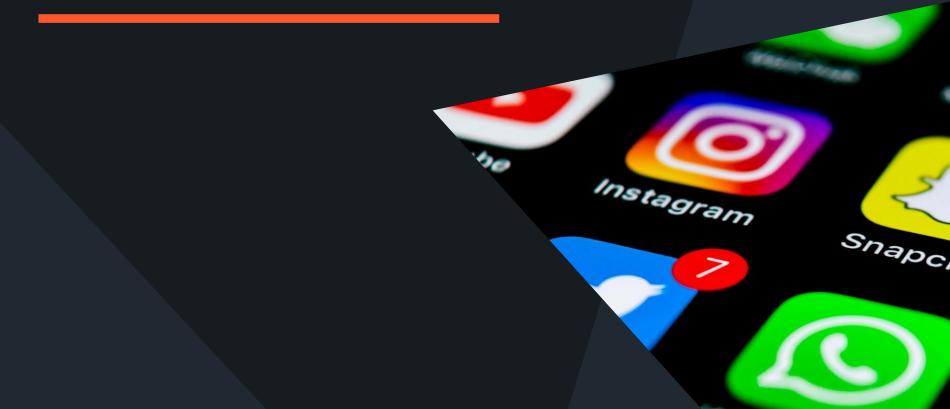
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Source: UKOM Ipsos iris Online Audience Measurement Service, Dec 24

Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month. Averages are based on users of each device.

Top mobile apps



Top 20 mobile apps by audience

Netflix enters the top 20 as X drops out. Tik Tok is now in the top 10 after adding 2.3m since Sep

Reach %



	Reach %	
WhatsApp Messenger	88.4	44,292
Facebook	82.8	41,464
Google Maps	73.3	36,708
YouTube	72.2	36,184
Instagram	67.0	33,551
Amazon	63.4	31,758
Facebook Messenger	57.3	28,712
Gmail	57.0	28,546
Apple Music	52.3	26,225
TikTok	46.3	23,220
Spotify	45.6	22,825
Google Play Store	43.6	21,837
Microsoft Outlook	43.2	21,629
eBay	43.1	21,594
Google Play Services	36.6	18,327
Google Messages	32.0	16,020
Google Photos	31.6	15,842
Netflix	31.4	15,750
Google Drive	30.9	15,471
Apple Weather	29.5	14,768



Source: UKOM Ipsos iris Online Audience Measurement Service, Dec 24

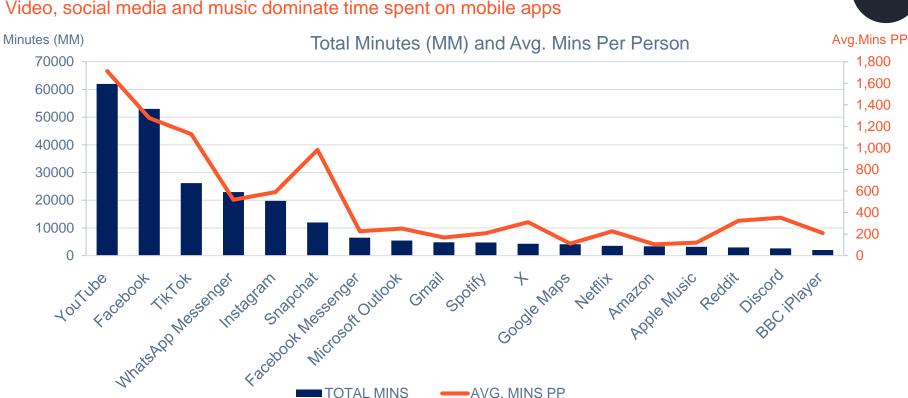
Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month.



Audience (000s)

Top 20 mobile apps by time spent

Video, social media and music dominate time spent on mobile apps





Source: UKOM Ipsos iris Online Audience Measurement Service. Dec 24

Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month.

NB Duration (Total Mins (MM) & Ava, Mins PP) not measured for sites or apps running in device background/out of focus'.



Top 10 apps by minutes by mobile device

TOTAL MINS (MM)

48482

45400

25527

22806

18992

11793

4534

4382

4273

4072

Video viewing apps rank high on tablets for time spent.



1

2

3

4

5

6

7

8

9

10

MEDIA

Facebook

YouTube

Instagram

Snapchat

Spotify

Gmail

WhatsApp Messenger

Microsoft Outlook

Facebook Messenger

TikTok

Smartphone Top 10



AVG. MINS PP		MEDIA	TOTAL MINS (MM)	AVG. MINS PP
1,199	1	YouTube	16616	2774
1,318	2	Facebook	4530	683
1,144	3	Facebook Messenger	2210	551
518	4	Netflix	1562	477
585	5	BBC iPlayer	1145	423
978	6	Microsoft Outlook	898	407
217	7	YouTube Kids	853	1989
198	8	Instagram	794	246
157	9	Apple Music	775	143
147	10	Gmail	728	196



Source: Ipsos, Ipsos iris Online Audience Measurement Service, Dec 24

Base - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month.

NB Duration (Total Mins (MM) & Avg. Mins PP) not measured for sites or apps running in device background/'out of focus'.



Questions?

Find out more at: <u>http://www.ukom.uk.net/</u>

Email us at: insights@ukom.uk.net



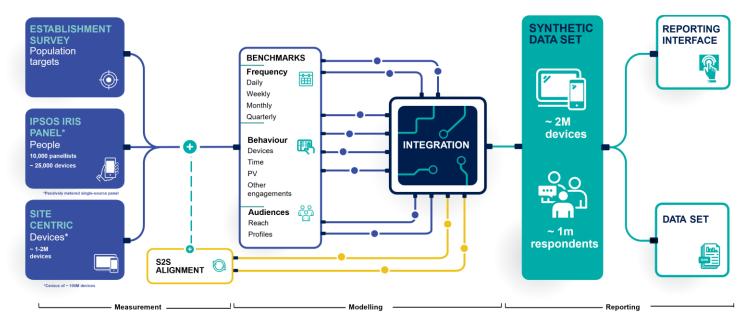
Methodology

A hybrid measurement solution combining a single-source panel with site-centric measurement

Ipsos iris is the new UKOM-endorsed service for the measurement of audiences of online content. It uses a hybrid methodology combining metered data from a core 10,000 single-source panel with census site-centric measurement. The diagram below summarises the inputs and processes involved in the production of Ipsos iris audience data.

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More detail on the methodology can be find at: <u>ukom.uk.net/ipsos-iris-overview.php</u>





About UKOM

UKOM's objective is to set and oversee the delivery of a credible industry standard for digital audience measurement. That means quantifying audiences in terms of people, not browsers or machines.

UKOM's governance structure involves all sides of the industry, to ensure that lpsos iris services meet our collective needs fully and fairly.

The whole UK media industry is involved in setting and overseeing UKOM standards through its Technical and Commercial Committees, and the UKOM Board.

UKOM and Ipsos work to an agreed process for product approval, from agreeing concepts, to approved data publication, and continuous assessment.



Find out more at: www.ukom.uk.net/

About Ipsos

Ipsos measure audiences of media content in more than 70 countries, and the company is at the forefront of the latest techniques and methodologies required to measure more platforms, more quickly.

In the UK, Ipsos have developed the world's first large scale, single source, multiplatform, passive measurement panel and work across the industry with partners such as: BARB, RAJAR, PAMCo, IPA Touchpoints, and Route.

In 2021, Ipsos iris became UKOM's endorsed solution for online audience measurement data. The solution is built for the needs of the industry and allows clients to: reassert their value proposition, have greater differentiation, enable ROI for clients, and give you a trusted independent foundation to make evidence-based decisions for their digital growth.



Find out more at: https://iris.ipsos.com